#### ASSOCIATION OF MONTANA AERIAL APPLICATORS

#### October 2014

2015 AMAA

CONVENTION

January 26–27

Heritage Inn

Great Falls, MT

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"He who demands everything that his aircraft can give him is a pilot; he who demands one iota more is a fool."

Anonymous

#### AMAA NEWSLETTER

"Professional Aerial Applicators Providing Crop Protection Products and Services to Production Agriculture Across Montana"

www.montanaaerialapplicators.org

#### PRESIDENT'S MESSAGE

I trust that each of you had a safe, productive and financially successful season of spraying. It is now fall and time to slow down a bit, enjoy life and prepare for the next spray season.

We held the Operation SAFE clinic in Lewistown October 6 and 7. Eight airplanes showed up to get tested. The analysts were Tim Shamblin, Joe Coppick and Scott Bretthauer. The weather was windy on Monday but Tuesday was just about perfect. On the 6th we held our fall board meeting.

Representatives from the Department of Ag stopped by to observe the pattern testing and also to unofficially tell us that the Department has chosen to not require the PAASS program on a biennial basis as we had requested in a letter to the Department dated July 16, 2014. The official response was received the following week in a letter dated October 9, 2014. Several states now require aerial applicators to attend a PAASS program every 2 to 3 years to maintain their state certification. As you know, we are required only to have 12 credits every 4 years to remain certified. A Department of Ag sponsored course, which may have nothing to do with agricultural aviation, is all that is required of us. The NAAA-developed PAASS program has a proven track record to improve the safety and efficiency of aerial applicators and we had hoped that our Department of Ag would get on board with other state departments across the country. So, let's talk to those we know in this industry and help promote PAASS.

During the 2015 convention we will offer the PAASS program, have more free time for you to visit with the exhibitors who support us, offer a Tuesday morning sponsored breakfast, and host a world-renowned keynote speaker. Please see these details later in the newsletter, along with the registration forms and hotel information. When you purchase parts and supplies, please keep our wonderful exhibitors and sponsors in mind. For a complete list of our 2014 sponsors, please see the last page of this newsletter.

Members, we would like you to let us know if you aspire to be on the board. Qualifications require membership, that you attend three meetings a year and answer emails (not that many!). It is a privilege to serve.

Our lobbyist, John Semple, is keeping us informed of issues that affect ag in our state. John and Patrick Daugherty are developing a computer application that will enable us to view pulse crops, organic crops and beehive sites, along with landowner information. We hope they will be far enough along to present more information to us during the annual meeting in January.

If you are not already a member of NAAA, consider joining! Your membership is basically paid for by savings in fuel tax. They continually lobby for us in a very liberal political arena.

Have a good fall and winter. Get your annuals done now as well as your FAA medicals. If anything is wrong, you'll have some time to get it fixed by spray season.

See you in January! Mike Campbell

## 2014 BOARD OF DIRECTORS

# Mike Campbell

President
Campbell Aviation INC
1891 23<sup>rd</sup> LN NE
Dutton MT 59433
463.2268
eccampbell@yahoo.com

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# **Paul Newby**

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#### **Darrin Pluhar**

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#### **Bruce Downs**

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## **Rob Brattain**

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Colleen Campbell, Executive Secretary 1891 23rd Lane NE, Dutton, MT 59433 463.2268 eccampbell@yahoo.com

#### **NOTEWORTHY ITEMS**

- ⇒ First Responder Manuals will be going to print this week. These were first developed and printed in Colorado and have been updated with information specific to Montana. These will be available during the January convention. If you'd like your copy or copies ahead of time, please contact Colleen Campbell. The manuals are perfect for distributing to local fire departments and ambulance crews.
- ⇒ Thank you to Tim Shamblin, Joe Coppick and Scott Bretthauer for attending the 2014 Operation SAFE Clinic in Lewistown. Their expertise was invaluable as we tested and regulated our spray systems.
- ⇒ Thank you also to Bob Eccles and his lovely wife for attending the pattern testing and for hosting dinner at the Onyx in Lewistown.
- ⇒ Remember that City Service Valcon is offering .01 cents per gallon of aviation fuel you purchase and use in your aerial application business.
- ⇒ The Montana Department of Agriculture will be offering CEU's for attendance at the NAAA Convention in Louisville, KY. Please remember to sign the sheets provided during each session.

# NAAA 2014 Fall Board Meeting

By Darrin Pluhar

The NAAA Fall Board Meeting was recently held October 9th - 11th in Long Beach, CA, which is where the 2016 Annual Convention will be held. Due to the close proximity of the convention center to hotels, the beach, many restaurants and local attractions, it promises to be an exciting venue for aerial applications annual get together.

NAAA's Executive Director Andrew Moore kicked off the session with his State of the Aerial Application Industry by reviewing the 2014 season, updating the political situation in DC as it relates to many legislative issues NAAA is pursuing and providing an outlook looking for our industry. One interesting statistic he shared was the fact the Gross Domestic Product (GDP) was up 15.6% for countries that make up the top buyers of US farm goods which include: China, Canada, Mexico, Japan, South Korea, Hong Kong, Taiwan and the European Union; therefore, the demand for US food will increase requiring more aerial applications.

Following is a brief overview of the meetings for the three committees that I serve on: Constitutions & Bylaws, Government Regulations and Safety & Regulations.

Following the recommendations of NAAA's legal counsel to comply with the District of Columbia's new Non-Profit Corporation Act, Constitutions and Bylaws (C & B) took on the task of reviewing and combining the two docs into one which will now just be known as the NAAA Bylaws. At the Spring Board meeting, I was chosen to participate on a 10 person sub-committee that was asked to handle the task of combing through these documents and make the necessary changes in such a way that the revised bylaws would meet the qualifications of the new Act. In March, we met for a working weekend at the NAAA's offices in Virginia to begin the process, and proceeded to follow up with numerous conference calls to go over the all the specifics in order to come up with a final draft, which was approved by the full C & B committee, as well as the full NAAA Board at the meeting in Long Beach.

All 2014 NAAA Members should have received a packet which summarized the changes and provided an explanation of what was changed and why. Following is a brief description of the major changes:

Under the Act, states can't have an alternate director to fill in for the designated NAAA Director and proxy votes are no longer allowed, but participation and voting can be allowed via conference calls, email, and other approved methods.

One of the major changes to come out of the attorney's recommendations was to provide more oversight to organizations operating under the scope of the NAAA. Basically, according to the new Act, an organization such as the NAAA can't have another entity, like the WNAAA, operating under its jurisdiction with a separate set of oylaws. The recommendation was to structure a new committee on the board and member classification that would absorb the people currently involved with the WNAAA and all the work they do that is a huge asset to the NAAA. The new membership category and committee will be referred to as "Support". As with the WNAAA, each state or regional organization that has an NAAA membership will be allowed to send one person to represent them on the Support Committee of the NAAA Board. The members of the Support Committee will choose a Chairperson who will then work closely with the president of the NAAA to place certain members of that committee on other Board Committees in an effort to utilize their experience and expertise in the best inter-

ests of the NAAA. Support Membership is open to anyone who doesn't fall into one of the other membership categories. In the past, THE WNAAA had only one vote (The President) on the NAAA Board. Now, the Support Committee will have the opportunity to serve (and vote) on many different committees of the Board.

NOTE: In order for these changes to go into effect, it has to be presented and voted on by the general membership at the NAAA Business Meeting in Louisville during the convention. A quorum of roughly 165 members must be present in order for a vote to take place so it is vital that anyone going to Louisville for the convention make it to the business meeting on Tuesday morning at 8:45 AM. As you enter the room, your membership will be verified and you will be given a clicker (same ones used for PAASS survey inputs) to vote.

Drag another member with you!!

The Government Relations Committee Meeting was dominated discussing Unmanned Aerial Vehicles (UAV's). Like it or not, the FAA has them on a fast track to be fully integrated into the national airspace system no later than September 2015. They have already activated six test sites (AK, NV, NY, ND, TX and VA) to study the UAV technology and implementation. President Leif Isaacson commented that people need to be aware that waivers are being given for companies to test UAV's in other states as a satellite operation to one of the six test sites because there is a company in Idaho working in close proximity to his airstrip under another state's 'approved test site"!

Out of this committee, the following limitations are being proposed for UAV operations:

- \* White/clear strobe lights for both the UAV and the UAV operator vehicle.
- \* UAV pilots need to have a Commercial Pilot's License, be distraction free (no head phones, etc.), monitor the local aviation radio frequency and maintain line-of-sight operations.
- Require that the UAV operator immediately terminate the flight as soon as practical if any low-level aircraft is detected.
- UAV's need to be painted in a highly visible color and equipped with ABS-Out technology (An aircraft to aircraft collision avoidance system).
- NOTAM's issued prior to UAV operations.

Redefining Waters of the US (WOTUS) is another upcoming challenge for our industry. If the proposed changes take place, the Feds would have control over a substantially greater number and area of waterways that would fall under the jurisdiction of the Clean Water Act which contains such programs as NPDES permits, Total Maximum Daily Loads (TMDL's) and other water quality programs. This has sparked outrage with many states and their governors, water agencies, farm groups and industries causing a huge backlash towards the federal government which has appeared to persuade them to backtrack on their overreach, but it's far from over. I encourage everyone to express your thoughts and concerns, as the comment period on this issue is open until Nov 14th. For more information and an outline of points to consider in composing your letter, please visit the NAAA website.

Due to the upcoming election, many issues requiring legislative actions, such as NPDES, are on pause with the nopes that there will be a shift in power at the Senate, allowing more progress and votes to take place, which currently is not happening.

During the Safety and Regulations Committee Meeting, we reviewed the stats for 2014. As of about October 1st there have been 54 accidents (one of the lowest figures in the last ten years), but this unfortunately included 10 fatalities (one of the highest in the last ten years).

This led to a discussion of the recent NTSB Special Investigative Report addressing ag aircraft accidents. Out of this report, the NTSB concluded that there were four action items that could be addressed by the NAAA and FAA through the NAAREF educational program:

- 1. Guidance for fatique management.
- Risk management guidelines.
- Best management practices concerning aircraft maintenance and inspections.
- 4. Standards and procedures for the safe operations of ag aircraft operations.

Bruce Hubler (ID) gave a report on the progress of night vision goggles (NVG's) used in aerial applications. This past spring, he had two aircraft (Thrush and Dromader) and two pilots approved for NVG use where they logged about 800 hours of ag time. They are working on getting more aircraft models approved for usage in the near future. If you make it to Louisville for the NAAA convention, stop by the NVG booth for a test run.

Ken Degg reported that they are wrestling with the FAA over their interpretation that if you want to add an aircraft to your 137 certificate, an amendment to the certificate has to be filed and an inspection of the aircraft is needed. Ken said that through all the information he can find, an amendment is NOT required just to add an aircraft to an existing 137 certificate.

l also sat in on the Convention Committee meeting and the plans are coming together very well for the 48th Annual NAAA Convention, which will be held in Louisville, Kentucky December 8th - 11th. Back by popular demand are the ASABE Technical Sessions, "Ask the Expert" Speed Monitoring Session, NAAREF Safety Session and the Live Auction where the feature item is a PT6-34 engine generously donated, again, by Pratt & Whitney. The Trade Show promises to be very attractive and informative where 139 vendors have committed as of the end of September, which is near an all-time high. For more details, please visit the NAAA website.

As you can see, NAAA is working extremely hard to provide a voice of representation for you across many different areas that have a direct effect on your aerial application way of life every day. I only gave a brief summary of the committees that I sit on, but there are 11 other committees just as important so I would encourage you to take a minute and visit the new and improved NAAA website for further details on all that the NAAA is doing for you! Then, I would encourage you to join the NAAA for 2015 and support an association that fights for your lively hood each and every day in Washington, DC!!

# Upon the Performance of Each, Rests the Fate of All !!!

Happy Holidays to you and your family!

Darrin

# 2015 ASSOCIATION OF MONTANA AERIAL APPLICATORS CONVENTION AND TRADE SHOW Tentative Schedule (subject to change)

# January 26, 2015

8:00 9:00	Registration and Past President's Breakfast Chemical/Product Updates Monsanto – Kerry Yates – Roundup Bayer Crop Science– Jim Elliott – Product Update DuPont Crop Protection – Rob Brattain Dow – Lee Ohlinger BASF – Chris Berg Others
10:00	Trade Show Break
11:00	Flow Control Presentation – Reg Moen, DynaNav Systems, INC
12:00	Lunch
12:30	AMAA Annual Meeting
3:00	Break
3:15 5:30	PAASS, Part 1 (Presenters TBD)
6:30	Social Hour—Sponsored by Wilbur-Ellis Company Banquet – Sponsored by Dow AgroSciences
7:30	Dr. Jerry Cockrell, Speaker
	Tuesday, January 27, 2015
6:30	AMAA Board Meeting
6:30	Hosted Breakfast Buffet with Trade Show Exhibitors—Sponsored by DuPont
8:00	PAASS, Part 2
10:00	Break
10:15	FAA Presentation – Open Forum
11:00	TBD .
12:00	Lunch
1:00	"Economics of Fungicide" - Dr. Mary Burrows, Extension Plant Pathologist, Montana State University
2:15	Closing Comments – Mike Campbell

Convention Attendees and Exhibitors—please register early as it helps us plan for the correct number of attendees.

We look forward to seeing everyone in January!

# **2015 Convention Highlights**

⇒ We are pleased to announce that Dr. Jerry Cockrell will be the convention keynote speaker following the banquet on Monday evening. Here is a teaser about Dr. Cockrell. Additional information can be found on this site: http://www.aviationspeakers.com/#!jerry-cockrell-phd/c1rn7



"Dr. Jerry Cockrell is a psychologist, aviator and aviation humorist. A former Boeing 737 Captain, he retired after flying a Boeing 747-400 on international routes for an FAR 121 carrier with over 20,000 flying hours. He holds a Ph.D. in Psychology and Education. Beginning his work in 1977, Dr. Cockrell was one of the earliest developers of Crew Resource Management programs and was also the first speaker to make aviation safety presentations in all 50 states as well as in England, Germany, Saudi Arabia, Nigeria, Mexico and Canada. His 'down-home' style and hilarious anecdotes have charmed, educated and entertained audiences around the world."

- ⇒ Rooms are available at the Heritage Inn by calling 406-761-1900. Room rates are \$84 + tax. Please mention the Association of Montana Aerial Applicators when making your reservation.
- ⇒ CEU's will be offered by the Montana Department of Agriculture. To ensure your active participation, names will not be submitted to the Department for credit unless your signature is on each presentation sign-in sheet.
- ⇒ New this year will be an hour set aside to provide adequate time to visit with each of our exhibitors. These men and women are wonderful supporters of our organization and spend precious time and money to come to Montana each year for our convention. We hope you will spend time with each one and also support them when purchasing products for your aerial application business.
- ⇒ To encourage time spent with the vendors, another new addition to the convention will be a hosted buffet breakfast on Tuesday morning.

⇒ We have at least one new exhibitor this year, coming all the way from Missouri. If you know of a company that would like to exhibit with us, please have a representative contact Colleen at their earliest opportunity.

Aerial Application
in the
Beautiful Mission Valley
Summer 2014



# AMAA MEMBER FORM 2015 ASSOCIATION OF MONTANA AERIAL APPLICATORS JANUARY 26th AND 27<sup>th</sup>, 2015 HERITAGE INN, GREAT FALLS, MT

COMPANY:			
NIAME.			
SPOUSE NAME (If attending):			
ADDRESS:			
ADDRESS:FAX: _	EMAIL:		
2015 DUES (Does not include cor	evention registration.)		
· ·	\$180.00		
AMAA Operator Membership	\$ 85.00		
Pilot Membership	'	1 11 :	
work under:		ou should register as an Operator. Operator y	ou
Retired Membership	\$ 25.00		
Allied Industry Membership:			
Full Voting Member	\$260.00		
Non-Voting Member	\$160.00		
2015 CONVENTION REGIST	RATION		
all concurrent sessions and meals spouse. Jerry Cockrell will be or	for Monday and Tuesday, as war featured speaker following the	Registration fee includes the PAASS progran well as banquet tickets for yourself and your he banquet.	1,
Member Convention Registration	l		
\$23	35 (Late Registration \$260) After 1/10/15		
Non AMAA Member Registratio	n		
\$41			
Extra Banquet Ticket \$40			
Please indicate if you can help by Door Prize (Please list wh		2014 AMAA Convention.	
TOTAL AMOUNT SUBMITT	<b>ED</b> : \$		

# EXHIBITOR FORM 2015 ASSOCIATION OF MONTANA AERIAL APPLICATORS CONVENTION/TRADE SHOW JANUARY 26th & 27th, 2015 HERITAGE INN, GREAT FALLS, MONTANA

### Dear AMAA Supporter:

Parts of Montana have just received the first snow of the year, September 10th. This seems so early. Fall is my favorite time of year and therefore it is busy because there are so many things Mike and I enjoy doing in September and October. We are winding down the spray season, planning some fun activities and much needed getaways and preparing already for the next spray season.

On the other hand, I get busy once again with AMAA activities such as board meetings, the fall Operation S.A.F.E. Clinic and planning next year's convention.

Part of my planning includes giving plenty of advance notice to our favorite aerial application supporters – those of you who loyally attend and support our annual convention and trade show – so that you can plan ahead as well. The 2015 show will be held Monday and Tuesday, January 26 and 27 at the Heritage Inn in Great Falls, MT. Much of the planning is still to be done – we have a fall board meeting on October 6th in Lewistown and will make many decisions at that time. We tried, rather unsuccessfully, last year to have a dedicated hour to spend with each of you in the break room. I guarantee you that our main goal this year is to make that set aside time a reality for 2015.

Advance planning is essential for a successful convention. If there's any way you can commit to this convention now, please send me an email and let me know. If you would like to be a presenter or would like to sponsor any portion of the convention (open bar, lunch, dinner, door prize, etc.) let me know that as well. I would love to hear from you prior to the October 6th board meeting.

#### Our continued gratitude for your help and support!

COMPANY			
NAME			
ADDRESS			
CITY, STATE, ZIP			
PHONE	FAX	EMAIL	
I would like to sponsor	r:		\$
I will be an exhibitor:			\$ 250.00
Door prize:			
I would like to be a pre	esenter – Topic	to be Discuss	

Please mail to Colleen Campbell, AMAA, 1891 23rd Lane NE, Dutton, MT 59433 Please call (406-463-2268) or email (eccampbell@yahoo.com) if you have any questions.

# **Crop Duster Poems**

Thanks to Kelly Kehler for emailing these to me!

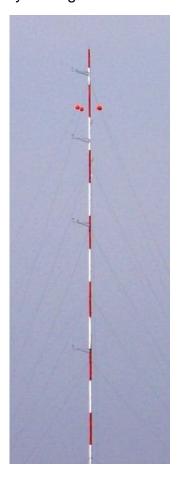
# **Dusty the Dusty**

by Ed Newberg

Dusty the duster was spraying one day when he spotted some telephone lines in his way Should I go over or should I go under? There won't be much time to ponder or wonder I'll go under he said and pushed to the ground but a gust of wind found him and tossed him around I'll never make it he said with dismay I should never have taken chances this way He gritted his teeth and prepared for the worst and flew as close as he could to the earth He cleared the wires with inches to spare then he said to himself now let's be fair To pull such a stunt, I must say was insane and I'll never, no never, try that again!

How easily can you view this MET tower from your aircraft? This tower is marked but most towers in Montana are still not marked despite the passing of HB0456 last year. Please be aware of these towers whether you are spraying or taking a joy ride. This is one way NAAA is working for its members. NAAA has drafted letters we can send to wind energy entities to encourage them to comply with state laws. Thank you, NAAA, for working diligently

on our behalf!



# Who We Are Author Unknown

People get confused about who they think we are Cast from what they see of us as they pass by us in their cars

Some call us cowboys for we fly so near the ground, yet others so often complain if we make a couple of turns too close to town

> A few think we lay out late drinking like some of us did in the past, they don't realize our love of the job and that we strive to make it last

Our job is not easy there are many very long days but we show up every morning and not just to get paid

Ag pilots are professional by nature just trying to do the farmers right beyond the wings and wind we all want to make it home every night

We all must take care to what the public calls our face, we all know too well opinions change at rapid pace

So if you're not a crop duster but your eyes catch these words, of all the things we ask of you one is the most preferred

The next time you see one of us as we swoop down from up above please don't admire us from the end of our next pass and show us hard-working guys some love.

# THANKS TO OUR 2014 CONVENTION VENDORS AND SPONSORS

#### **AG-WEST DISTRIBUTING**

Marlin Graff 4212 N Star Boulevard #4 Great Falls MT 59405

#### AGRISMART INFORMATION SYS.

Kevin Britten 1000 N Broad St. Red Oak IA 51566 712-623-4446

406-453-0010

#### **ARYSTA LIFESCIENCE**

Craig Codr 44 Eagle Mountain Road Columbus MT 59019 406-780-0265

#### **BASF**

Chris Berg PO Box 756 Conrad MT 59425 406-210-4460

## **BAYER CROP SCIENCE**

Jim Elliot 624 17th Street Havre MT 59501 406-750-4057

#### CASCADE AIRCRAFT CONV.

Scott Kinzer 903 Grinnell Rd. Garfield WA 99130 509-635-1212

## CITY SERVICE CENTER

Breezy Burlison Box 305 Fromberg MT 59029 406-250-9225

### **CROP PRODUCTION SERVICES**

Issac Salcido 708 US Highway 87 N Great Falls MT 59401 406-217-3268

#### **CROSS PETROLEUM SERVICE**

**Greg Cross** PO Box 1388 Glendive MT 59330 406-377-8325

#### **DOW AGROSCIENCES**

Lee Ohlinger/Seth Keas/Karli Clark 562 Old Ulm Cascade Road Cascade MT 59421 406-866-3200

#### **DUPONT CROP PROTECTION**

Rob Brattain/John Raisler 1004 Carlos Drive Great Falls MT 59404 406-727-5495

#### **DYNANAV SYSTEMS INC**

Reg Moen 121-18799 Airport Way Pitt Meadows BC V3E 2B4 604-405-0009

#### **HELENA CHEMICAL COMPANY**

Brooks Hammel/Paul Olson/Willie Krueger Mark Hornback 10 5th Avenue South Laurel MT 59044 406-628-8768

#### MONSANTO

Kerry Yates 44 Pheasant Lane Great Falls MT 59404 406-727-5641

#### MOUNTAIN AIR INSURANCE

Ken Brion/AJ Schutzman PO Box 1918 Hamilton MT 59840 406-363-1411

#### NORTHWEST PROPELLER

Dick and Martha Jacob 16607 103rd Avenue Ct E Puyallup WA 98374 253-770-7400

#### **OMAHA AIRPLANE SUPPLY**

Rich Broberg PO Box 181 Waseca MN 56093 507-993-2250

#### QUEEN BEE AIR SPECIALTIES, INC

Steve Willey 136 N Yellowstone Rigby ID 83442 208-745-7654

#### **REGAL AVIATION INSURANCE**

Rusty Wissmiller/Jason Wissmiller 5625 NE Elam Young Parkway, Suite 100 Hillsboro OR 97124 800-275-7345

#### SKY TRACTOR SUPPLY

Mike Deck/Peg Klemetson 16285 5th St. NE Hillsboro ND 58045 701-436-5880

#### **SUNSHINE SAUNAS**

Clint Carleton PO Box 427 Hardin MT 59034 406-679-1978

#### **TRACMAP**

1145 Uniform Road Griffin GA 30224 888-656-6135

#### **TULSA AIRCRAFT ENGINES**

Rex Vaughan 9311 E 44th Street N Tulsa OK 74115 918-838-8532

### **US BANK**

Carisa Hamrell 619 Main Street Miles City MT 59301 406-232-0805

### **WILBUR-ELLIS COMPANY**

**Burl Brawley** PO Box 1627 Great Falls MT 59403 406-727-4500



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